

Channel Lineup

2	HBO			***
3	WSBK	38	(IND)	*
4	WMHT	17	(PBS)	*
5	WOCD	(55)	(IND)	*
6	WRGB	6	(CBS)	*
7	HSN			*
8	WXXA	23	(IND)	*
9	WWOR	9	(IND)	*
10	WTEN	10	(ABC)	*
11	WPIX	11	(IND)	*
12	LOCAL ORIGINATION			*
13	WNYT	13	(NBC)	*
14	VIDEO HOTLINE SNEAK PREVUE			**
15	VIDEO HOTLINE 1			***
16	VIDEO HOTLINE 2			***
17	CINEMAX			***
18	NICKELODEON			**
19	THE WEATHER CHANNEL			**
20	DISCOVERY			++
21	CNN			++
22	TNT			++
23	ESPN			**
24	MTV			**
25	DISNEY			***
26	A&E			**
27	VH-1			**
28	TNN			**
29	USA			**
30	SPORTS CHANNEL/MEU			**
31	LIFETIME			**
32	AMC			**
33	CNBC			**
34	HEADLINE NEWS			**
35	E! ENTERTAINMENT			**
36	FAMILY CHANNEL			**
37	WMHX	(45)	PBS	*
60	MSG/CSPAN			***/**
61	THE MOVIE CHANNEL			***

KEY FOR CHANNEL LINE-UP

- * Basic Reception Service
- ** Programming Tier 1
- ++ Expanded Programming
- *** Premium Services



Billing and Service: 793-6688 or 1-800-828-2211

Monthly Service Fees



Rates & Services	Total Channels	Per Month
A. Cable Service:		
Basic Cable Package:	7	\$ 4.75
Basic/SuperStation Package:	11	\$ 5.50
Standard Cable Package:	33	\$ 20.44
CablePlus Package:	39	\$ 24.59
Additional Outlet:		No Charge
B. Premium (Pay) Channels:		
Home Box Office (HBO)		\$10.75
Cinemax		\$ 9.50
The Disney Channel		\$ 6.50
Showtime		\$ 9.50
C. Equipment Charges (plus tax as applicable):		
Set-top Converter		\$.83
Set-top Converter (Addressable)		\$ 1.65
Hand-held Remote (Requires Converter)		\$.10
D. Other Packages:		
*MVP** Package: Includes HBO, Cinemax, CablePlus**		\$41.09
CablePlus Package & HBO		\$34.59
Standard Package & HBO		\$31.19
E. Installation Charges* (plus tax as applicable):		
New Installation, Basic Cable	\$149.29	
Downgrade to Basic Cable	\$122.40	
New Installation, Standard Channels	\$43.53 (plus \$21.85 for each add'l set)	
Installation, Wire-in, Standard Channels	\$23.27 (plus \$21.85 for each add'l set)	
Installation of Additional Sets	\$27.41 (each)	
Upgrade Service (at residence)	\$16.64 (plus materials)	
Downgrade Service (except to Basic Cable)	\$16.64 (plus materials)	
Reconnect, Relocate or Transfer	\$16.64 (each outlet)	
Maintenance/Service Calls	\$16.64 (plus materials)	
*Note: Charges apply to standard residential installations. Rates do not include local franchise fees (where applicable).		
Rates apply to Standard Residential Accounts only.		
**This price includes a Set-Top Addressable Conv. w/ Remote Control (hand-held unit).		
Refer to Cable Menu for the description of packages shown and their channel lineups.		
Basic Cable Package required for all service levels.		

Troy NewChannels

59 Levee Rd., Troy, New York 12182
 Installs: (518) 237-4601 Service: (518) 237-3740 Billing: (518) 237-0156

Troy NewChannels Cable Channel Guide

1 BASIC CABLE \$4.75/mo.

- 2 WXXA-23 (Albany, FOX)
- 4 WMHT-17 (Schenectady, PBS) ⌈
- 6 WRGB-6 (Schenectady, CBS)
- 10 WTEN-10 (Albany, ABC)
- 13 WNYT-13 (Albany, NBC) ⌈
- 28 WOCD-55 (Amsterdam, IND)
- 29 WMHQ-45 (Schenectady, PBS)/
Travel Channel
- 30 Local Origination/EWTN

2 SUPERSTATION CHANNELS .. \$5.75/mo.

- 22 WWOR-9 (New York, IND)
- 23 WSBK-38 (Boston, IND)
- 24 WPIX-11 (New York, IND) ⌈
- 25 WTBS-17 (Atlanta, IND) ⌈
- A LA CARTE \$.25 ea/mo.

3 STANDARD CHANNELS \$14.94/mo.

- 3 The Weather Channel
- 5 CNN: 24 Hour News
- 7 ESPN: 24 Hour Sports ⌈
- 8 Pay Per View Previews
- 9 MTV: Music Television ⌈
- 11 USA Network ⌈
- 12 QVC: Home Shopping
- 14 TNT: Turner Network Television ⌈
- 15 A & E: Arts & Entertainment ⌈
- 16 CNN: Headline News
- 18 E! Entertainment
- 19 TNN: The Nashville Network ⌈
- 20 OTB: Off Track Betting
- 26 C-SPAN: Government Channel
- 27 Lifetime Network ⌈
- 31 CNBC: Financial News
- 32 VH-1: Video Hits One ⌈

STANDARD CHANNELS, Continued

- 33 Nickelodeon
- 34 The Family Channel
- 35 Program Guide
- 36 The Discovery Channel

4 CABLEPLUS CHANNELS \$2.40/mo.

- 38 SportsChannel
- 39 MSG: Madison Square Garden
- 41 TLC: The Learning Channel
- 42 AMC: American Movie Classics
- 43 Sci-Fi Channel
- 44 SportsTracker

A LA CARTE \$.30-\$1.00 ea/mo.

PREMIUM CHANNELS

- 1 Showtime ⌈ \$ 9.50/mo.
- 17 Home Box Office ⌈ \$10.75/mo.
- 37 Cinemax ⌈ \$ 9.50/mo.
- 40 The Disney Channel ⌈ \$ 6.50/mo.

PAY PER VIEW CHANNELS

- 21 Viewer's Choice ⌈

PACKAGES:

CABLEPLUS.....	4	3	2	1
STANDARD.....		3	2	1
BASIC & SUPERSTATIONS.....			2	1
BASIC CABLE.....				1

Rates shown do not include local franchise fees (where applicable).

An addressable converter is required to order PPV movies & events and to subscribe to any of our CablePlus or Premium Channels (except HBO).

⌈ = Stereo

WIRELESS CABLE QUESTIONNAIRE**PART B****OPERATING SYSTEM ISSUES**

Name of Wireless Cable Operator: Central Dakota TV, Inc.

Location of Operating System: 630 N 5th St. Carrington, ND 58421

1. **When did you launch this system?** November 1, 1990
2. **Had the FCC been responsible for delays in launching this system? If so, please provide details.** No

3. How many microwave channels are employed on your system? 7
4. How many microwave channels do you anticipate adding? 2
5. If you utilize VHF ~~FMF~~ ^{MMDS tower} antennas at the ~~subscriber's home~~ to deliver local broadcast signals, how many additional channels are provided to subscribers? 4
6. Do you anticipate using digital compression? If so, what factors will dictate when you install compression technology? Do you anticipate using a hybrid analog/digital system either as a transitional vehicle or as a final system design? If so, please provide details.

Yes, we anticipate using digital compression. We are waiting for more information. So far we have received very few details about the compression technology.

7. Does your system compete directly with one or more cable systems? If so, please list the name of the cable system(s), identify its franchise area, its penetration percentage based on homes passed, and provide its current channel capacity?

Midcontinent Cable Co. - Carrington, New Rockford, and Fessenden
- penetration percentages I don't know... probably at least 2/3 of the homes.
- channel capacity ... 30 channels

Cable Services - Jamestown, Medina
- penetration ?
- channel capacity 30 channels

8. Please identify the percentage of your wireless cable system service area that overlap with the area served by the cable operator(s) in your area and the number of homes within the overlap zone?

The area of overlap is approximately 5%. However the population in the cable TV towns is approximately 15,000.

9. In your opinion, how long will it take for this system to serve as a competitive alternative to cable? What is the basis of your projection?

We plan to be a competitive alternative as soon as digital compression is available and affordable. At this time, we are only licensed for 11 channels and it's hard to compete. When will this be available? We don't know.

10. How many homes are within the coverage pattern of your system and what percentage of those homes do you anticipate you will be unable to serve due to terrain blockage, buildings or foliage without using repeaters?

There are approximately 4,500 homes in our service area and about 10% are unable to receive our signal due to terrain, trees, or buildings.

11. How many subscribers did you have after one year of operation? Three years? Five years? If you have not been in operation that long, what are your projections as to the percentage of homes passed that will subscribe to your wireless cable system one year after launch, three years after launch and five years after launch? What is the basis for your estimated subscriber penetration?

One Year -
Three Years
Five Years - Projection

12. What are the rates you charge your subscribers for your basic tier of service? How many channels are in your basic package? What are the rates that the cable operator(s) in your area charge for basic service? How many channels does the cable operator offer in his basic package? How many of those channels comprise locally-mandated programming (bulletin boards, PEG channels, etc)?

Our basic package includes 10 channels for \$15.00 per month.

Local Cable operator offers 25 channels for \$17.50 per month
and 2 of the channels are Community or Barker channels.

13. What are the rates you charge your subscribers for your other tiers of service? How many channels are in your other tiers? What are the rates that the cable operator(s) in your area charge for their other tiers of service? How many of the channels on non-basic tiers comprise locally-mandated programming (bulletin boards, PEG channels, etc)?

We do not have tiers at this time.

The local cable company doesn't offer tiers either as far as I know.

14. Is any portion of your market served by another non-cable multichannel video programming distributors? If yes, what portion of the market is served by the other distributor?

No

15. How vigorous is the competition for programming among multichannel video programming distributors in your market area?

Not very vigorous.

WIRELESS CABLE QUESTIONNAIRE

PART B

OPERATING SYSTEM ISSUES

Name of Wireless Cable Operator: REC Services, Inc.

Location of Operating System: Lindsay, OK

1. When did you launch this system? 1989
2. Had the FCC been responsible for delays in launching this system? If so, please provide details.

Yes. Slow on issuing our license. We were the only applicant for this area.

3. How many microwave channels are employed on your system? 10
4. How many microwave channels do you anticipate adding? 16
5. If you utilize VHF/UHF antennas at the subscriber's home to deliver local broadcast signals, how many additional channels are provided to subscribers? 7
6. Do you anticipate using digital compression? If so, what factors will dictate when you install compression technology? Do you anticipate using a hybrid analog/digital system either as a transitional vehicle or as a final system design? If so, please provide details.

Cost is the main factor to determine what system and when we will use it. We do want to add channels. Technology will have to produce the same clear picture that we now get or we will not use any compressions system until it can.

7. Does your system compete directly with one or more cable systems? If so, please list the name of the cable system(s), identify its franchise area, its penetration percentage based on homes passed, and provide its current channel capacity?

No. We can't compete because of program cost difference. We do serve areas not served by a cable company. The cable systems in our area are TCI and MultiMedia with some small local systems in the area.

8. Please identify the percentage of your wireless cable system service area that overlap with the area served by the cable operator(s) in your area and the number of homes within the overlap zone?

We try to serve the rural areas not served by cable companies.

9. In your opinion, how long will it take for this system to serve as a competitive alternative to cable? What is the basis of your projection?

10. How many homes are within the coverage pattern of your system and what percentage of those homes do you anticipate you will be unable to serve due to terrain blockage, buildings or foliage without using repeaters?

50,000 homes in the area.

Expect to serve 10%.

11. How many subscribers did you have after one year of operation? Three years? Five years? If you have not been in operation that long, what are your projections as to the percentage of homes passed that will subscribe to your wireless cable system one year after launch, three years after launch and five years after launch? What is the basis for your estimated subscriber penetration?

One year -
Two years
Three years -
Present -

12. What are the rates you charge your subscribers for your basic tier of service? How many channels are in your basic package? What are the rates that the cable operator(s) in your area charge for basic service? How many channels does the cable operator offer in his basic package? How many of those channels comprise locally-mandated programming (bulletin boards, PEG channels, etc)?

We offer nine channels of basic programming for \$17.95. This includes one PPV channel. The average basic rate charged by the cable operators is \$11.00 for 15 channels with one bulletin board channel.

13. What are the rates you charge your subscribers for your other tiers of service? How many channels are in your other tiers? What are the rates that the cable operator(s) in your area charge for their other tiers of service? How many of the channels on non-basic tiers comprise locally-mandated programming (bulletin boards, PEG channels, etc)?

We charge \$17.95 for basic and an additional \$11.00 for the premium channels - a total of 10 channels.

14. Is any portion of your market served by another non-cable multichannel video programming distributors? If yes, what portion of the market is served by the other distributor?

No.

15. How vigorous is the competition for programming among multichannel video programming distributors in your market area?

Small.

WIRELESS CABLE QUESTIONNAIRE

PART B

OPERATING SYSTEM ISSUES

Name of Wireless Cable Operator:

W.A.T. C.H. TV

Location of Operating System:

LIMA, OHIO

1. When did you launch this system? 4/92
2. Had the FCC been responsible for delays in launching this system? If so, please provide details.

*Not delays in launching but terrible
delays in obtaining the additional
channels.*

3. How many microwave channels are employed on your system? 33
4. How many microwave channels do you anticipate adding? - 0 -
5. If you utilize VHF/UHF antennas at the subscriber's home to deliver local broadcast signals, how many additional channels are provided to subscribers? — N/A
6. Do you anticipate using digital compression? If so, what factors will dictate when you install compression technology? Do you anticipate using a hybrid analog/digital system either as a transitional vehicle or as a final system design? If so, please provide details.

*yes - Financial viability will make the
decision as to when we switch.*

7. Does your system compete directly with one or more cable systems? If so, please list the name of the cable system(s), identify its franchise area, its penetration percentage based on homes passed, and provide its current channel capacity?

We have not actively marketed against any headline system 90% of our subscribers are from the rural area.

8. Please identify the percentage of your wireless cable system service area that overlap with the area served by the cable operator(s) in your area and the number of homes within the overlap zone?

50% overlap.

9. In your opinion, how long will it take for this system to serve as a competitive alternative to cable? What is the basis of your projection?

*Probably never - 1) High density of trees in town
2) Large # of basic channels and off air makes handling more appealing.*

10. How many homes are within the coverage pattern of your system and what percentage of those homes do you anticipate you will be unable to serve due to terrain blockage, buildings or foliage without using repeaters?

*50% of the homes in the rural areas are unable to be served
80% of the homes in the cable (headline) area cannot be served.*

11. How many subscribers did you have after one year of operation? Three years? Five years? If you have not been in operation that long, what are your projections as to the percentage of homes passed that will subscribe to your wireless cable system one year after launch, three years after launch and five years after launch? What is the basis for your estimated subscriber penetration?

Actual *1 year* ~~2 years~~
2 years

12. What are the rates you charge your subscribers for your basic tier of service? How many channels are in your basic package? What are the rates that the cable operator(s) in your area charge for basic service? How many channels does the cable operator offer in his basic package? How many of those channels comprise locally-mandated programming (bulletin boards, PEG channels, etc)?

W.A.T.C.H. TV

2323A ALLENTOWN ROAD
 LIMA, OHIO 45805
 (419) 227-2266 or
 1-800-589-3837

MONTHLY SERVICE CHARGES:

BASIC SERVICE: \$18.95 per month
 Additional set top: \$ 4.95 per month
 HBO: \$ 9.95 per month
 SHOWTIME: \$ 8.99 per month*
 DISNEY CHANNEL: \$ 8.95 per month
 CINEMAX: \$ 6.99 per month*
 SHOWTIME/DISNEY: \$14.99 per month*
 CINEMAX/DISNEY: \$14.99 per month*
 CINEMAX/SHOWTIME: \$14.99 per month*
 HBO/SHOWTIME: \$17.99 per month*
 HBO/DISNEY: \$17.99 per month*
 SHOWTIME/CINEMAX/
 DISNEY: \$23.99 per month*
 HBO/CINEMAX/DISNEY: \$24.99 per month*
 HBO/SHOWTIME/DISNEY: \$24.99 per month*
 HBO/SHOWTIME/
 CINEMAX: \$24.99 per month*
 HBO/SHOWTIME/
 CINEMAX/DISNEY: \$29.99 per month*

* Effective June 1, 1994

CH 1	ESPN
CH 5	NBC - Lima ☐
CH 8	HBO * ☐
CH 9	PAY PER VIEW ** ☐
CH 12	THE DISNEY CHANNEL *
CH 14	THE WEATHER CHANNEL
CH 17	CNN
CH 18	USA NETWORK
CH 19	WTBS - ATLANTA
CH 20	DISCOVERY CHANNEL
CH 23	THE NASHVILLE NETWORK (TNN) ☐
CH 24	ABC - Toledo ☐
CH 25	NICKELODEON
CH 27	PBS - Bowling Green ☐
CH 29	THE FAMILY CHANNEL (CBN)
CH 31	WGN - CHICAGO
CH 32	CNN HEADLINE NEWS
CH 37	SHOWTIME * ☐
CH 38	TNT - TURNER NETWORK TELEVISION ***
CH 40	CBS - Columbus ☐
CH 41	A & E
CH 42	VH-1 ☐
CH 46	CINEMAX* ☐
CH 55	FOX - Fort Wayne ☐
CH 70	MIND EXTENSION
CH 77	CHANNEL LISTINGS

22 Basic
Headline rates \$21 to \$23/mo
Headline Channels 28 to 36
None

13. What are the rates you charge your subscribers for your other tiers of service? How many channels are in your other tiers? What are the rates that the cable operator(s) in your area charge for their other tiers of service? How many of the channels on non-basic tiers comprise locally-mandated programming (bulletin boards, PEG channels, etc)?

*See channel listing
no tiers of service.*

14. Is any portion of your market served by another non-cable multichannel video programming distributors? If yes, what portion of the market is served by the other distributor?

No

15. How vigorous is the competition for programming among multichannel video programming distributors in your market area?

Only Video Stores